

# ISC Acquires Leading Travel Insurance Marketplace, [TravelInsurance.com](https://www.TravelInsurance.com)

*Company expands its specialty programs with a leading travel insurance comparison platform*

CARLSBAD, Calif.--([BUSINESS WIRE](#))--[ISC](#), a leading, multi-line program administrator that builds end-to-end insurance products utilizing advanced artificial intelligence (AI) engineering, data analytics, and predictive modeling, backed by global investment firm KKR, is proud to announce the acquisition of [TravelInsurance.com](https://www.TravelInsurance.com), one of the largest independent travel insurance marketplaces in the United States.

This acquisition significantly boosts ISC's growing portfolio of specialty insurance programs. ISC will leverage its full strength in capacity, resources, and technology to expand [TravelInsurance.com](https://www.TravelInsurance.com)'s footprint and solidify its position as the world's most sought-after travel insurance platform.

"[TravelInsurance.com](https://www.TravelInsurance.com) brings a best-in-class platform, deep industry relationships, and a loyal customer base to ISC," said Matt Grossberg, CEO of ISC. "Their tech-forward approach and commitment to customer experience perfectly complements our vision of making specialty insurance easy and accessible to consumers. We're thrilled to welcome co-founders Stan Sandberg and Drew Sharma and the entire [TravelInsurance.com](https://www.TravelInsurance.com) team to ISC."

Founded over a decade ago, [TravelInsurance.com](https://www.TravelInsurance.com) has built a trusted, tech-enabled platform that simplifies the way consumers compare and purchase travel insurance online. The company has served millions of customers and protected billions of dollars in trip costs with products from globally recognized carriers such as AXA, Generali, and Travel Guard. With over 130,000 verified third-party reviews, [TravelInsurance.com](https://www.TravelInsurance.com) is among the most trusted names in the space.

"We built [TravelInsurance.com](https://www.TravelInsurance.com) to simplify a complex product, making travel insurance transparent and easy to compare and buy online," said Drew Sharma, Co-Founder of

TravellInsurance.com. “From day one, our focus was to deliver a seamless experience for travelers. ISC shares that same commitment to simplifying insurance, and with its unmatched strength in technology, analytics, operations, and a top-tier management team, we see an incredible opportunity to accelerate our growth and continue setting the standard in the travel insurance market.”

“We’re incredibly proud of what we’ve accomplished as an independent, bootstrapped company,” added Stan Sandberg, Co-Founder. “Joining ISC is a natural next step. Its commitment to innovation and data aligns perfectly with our mission, and we’re excited about the next phase of growth under the ISC umbrella.”

TravellInsurance.com will continue to operate under its existing brand, maintaining its direct-to-consumer model and trusted relationships with leading carriers. Both Sharma and Sandberg will continue to lead its growth as part of the ISC team. Vista Point Advisors, a San Francisco-based boutique investment bank, acted as the exclusive financial advisor to TravellInsurance.com.

This acquisition marks another strategic milestone for ISC as it continues to build a market-leading platform focused on niche insurance segments. By integrating TravellInsurance.com’s marketplace with ISC’s technology infrastructure and data capabilities, the combined organization is positioned to deliver even greater value to consumers.

### **About Integrated Specialty Coverages**

Integrated Specialty Coverages (ISC) is a leading, multi-line program administrator dedicated to underwriting excellence, client service, and customer experience. ISC has built an end-to-end insurance platform by connecting a broad network of insurance markets and distribution channels with proprietary data analytics capabilities. The firm uses sophisticated technology and analytics to revolutionize how complex programs are underwritten and operated. They are joined by experienced professionals from all spheres of the insurance ecosystem. ISC’s strategy is focused on a combination of strategic M&A, data-driven decision-making, and an innovative means of delivery. Please visit: <https://iscmga.com/>.

## About TravelInsurance.com

TravelInsurance.com is one of the leading travel insurance comparison sites in the U.S., helping millions of travelers compare and buy policies from top-rated insurers. Known for its ease of use, transparency, and customer satisfaction, the platform empowers consumers to make smart insurance choices quickly and confidently. Please visit: <https://www.travelinsurance.com>.

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